

## MTN Nigeria Communications Plc 9M 2024 4 November, 2024

MPR: 27.25%

Sep' 24 Inflation Rate: 34.70% Q2 2024 Real GDP: 3.19%

MTN Nigeria Communications Plc Statement of Profit or Loss	9M 2024 (N'Mn)	9M 2023 (N'Mn)	% Change			
Voice				<b>Key Ratios</b>	9M:24	9M:23
	803,951	700,628	14.75%			
Data SMS	1,139,560	748,575	52.23%	CDITO A Marain	26.20/	51.2%
Interconnect and roaming	107,206 152,979	67,337 134,574	59.21% 13.68%	EBITDA Margin Operating Margin	36.3% 20.1%	34.3%
Mobile money Revenue	75,137	61,700	21.78%	Net Profit Margin	-21.7%	-0.8%
Other revenues	91,404	•	52.00%	Debt/Equity Ratio	-133%	-2882%
Total Revenue	2,370,237	60,135 <b>1,772,949</b>	33.69%	Asset Turnover	-155% 0.59x	-2662% 0.56x
Build-to-suit leases	714,428	339,542	110.41%	ASSEL TUTTIONET	0.55%	0.50%
Network Maintenance	120,797	60,210	100.63%	Financial Statistics		
Other direct costs	66,852	47,849	39.71%	Share price	₩175.0	
Direct network operating costs	(902,077)	(447,601)	101.54%	52 Week High/Low	319.8/175	
Interconnect, transmission & roaming costs	(171,924)	(130,427)	31.82%	Shares Outs (Mn)	21.0	
Value added services	(23,677)	(17,318)	36.72%	Market Cap (Tnl)	3.7	
Selling and Distribution Expenses	(182,610)	(136,914)	33.38%	Price-to-Earnings	-7.14x	
Employee expenses	(63,125)	(45,549)	38.59%	Earnings Yield (%)	-14.01%	
Depreciation & Amortisation	(384,849)	(300,426)	28.10%	Price-to-Book Ratio	-6.41x	
Other operating expenses	(166,671)	(87,216)	91.10%	Return on Assets	-14.5%	
Total operating expenses	(992,856)	(717,850)	38.31%	Return on Equity	390.9%	
Profit from operating activities	475,304	607,498	21.76%	neturn on Equity	330.370	
Finance Income	19,372	21,121	8.28%			
Finance costs	(303,374)	(164,215)	84.74%	Corporate Actions		
Net foreign exchange loss			90.81%	Interim Dividend	N/A	
Net Finance Costs	(904,932) <b>1,188,934</b>	(474,252) ( <b>617,346</b> )			N/A	
	-		92.59%	Bonus	N/A	
Loss/Profit before tax	(713,630.00)	(9,848.00)	7146.45%	Qualification Date	N/A N/A	
Income tax	198,701	(5,141)	3965.03%	Closure Date		
Loss/Profit after tax	(514,929)	(14,989)	3335.38%	Payment Date	N/A	
Basic Earnings per Share (in Kobo)	(24.51)	(0.68)	3504.41%	AGM Date	N/A	
Balance Sheet as at September 30, 2024	30-Sep-2024	31-Dec-2023				
Cash and cash equivalents	192,363	345,074	44.25%			
Trade and other receivables	276,304	215,414	28.27%			
Property Plant and Equipment	1,091,303	1,095,111	0.35%			
Right-of-use assets	1,506,058	478,826	214.53%			
Other Assets	960,723	1,054,402	8.88%			
Total Assets	4,026,751.00	3,188,827.00	26.28%			
Trade and other payables	1,215,823	699,520	73.81%			
Current tax payable	16,456	157,971	89.58%			
Deferred tax liabilities	0	1,149	100.00%			
Borrowings	767,007	1,177,169	34.84%			
Other Liabilities	2,601,024	1,193,862	117.87%			
Total Liabilities	4,600,310.00	3,229,671.00	42.44%			
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